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Dear Colleague:

As a MedChi member, I wish to emphasize to you the financial importance of Med Chi Insurance Agency's direct support to MedChi and its Component societies. Throughout the past five (5) years, the Agency has contributed in excess of \$2,500,000 in dividends back to MedChi and that coupled with the other "direct" support to MedChi and the component societies has generated over \$4.5 Million of non-dues revenue to the house of medicine.

You are encouraged to take advantage of the Med Chi Insurance Agency's "Consultative Insurance Review" to make sure the insurance for yourself and your practice still meets your goals and expectations. In addition, they will make certain you are taking advantage of all possible discounts and services offered to MedChi members. The Med Chi Agency offers a complete portfolio of insurance products and financial services tailored to physicians and their families and also has a staff of experienced professionals uniquely qualified to evaluate your needs and recommend appropriate solutions. This is a valuable resource because when we purchase our insurance through the agency, we are directly helping support MedChi.

If you currently have Medical Mutual as your med mal carrier but do not use the Med Chi Agency as your represented broker, please consider assigning your policy to them without any "additional cost" which will directly benefit MedChi and YOU because there should be 'NO REASON' to not do so in support of organized medicine and your professional association.

For those of you who use the agency, I personally want to take this opportunity to thank you for your support, and for those of you who are not aware of the agency and its services, please contact them to find out how they may assist you.

The Med Chi Insurance Agency's phone numbers are: 800-543-1262 or 410-539-6642.

Cordially yours,

A handwritten signature in cursive script that reads "Harbhajan S. (Harry) Ajrawat".

Harbhajan S. (Harry) Ajrawat, M.D.
President